# INSPIRE TRENDS FOR 2024

brown + bigelow

REDEFINE | BALANCE | THRIVE



# **INSPIRE** TRENDS FOR 2024

**Inspire: Trends for 2024** represents the culmination of our research along with the products suited to each trend.





# The Trends

# **4 Redefine**

Redefine today for a better tomorrow.

- 6 NEW Retail Brand: FEED
- 10 Sub-Trend: QUIET LUXURY

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Harness innovation for balance, flexibility, and freedom.

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Prioritize health and wellness.

- 26 NEW Retail Brand: TOPO DESIGNS
- 32 HYDRO FLASK®





# Redefine

"Redefine" is about sustainability. It's about repurposing, reconstructing and redefining the way we to live and the products we use in more eco-friendly and socially conscious ways. A great example is the growing consumer preference for "Quiet Luxury," which references high-quality, timeless styles with elevated materials that have longevity. Redefine means we are reevaluating our products and manufacturing with a continuous goal of making our world more sustainable.

There is an Industry-wide push for sustainable materials and transparency.

87% of Business Leaders expect to increase investment in sustainability over the next two years.

Α.

SALES of sustainably marketed goods have surged 2.7 times faster than conventional products.

61% of Americans agree that global climate change affects their local community. NEW!

# AGCLICK

A. FSC<sup>®</sup> 100% Wood MagClick<sup>™</sup> 5000 mAh Fast Wireless Power Bank

\$42.98 [C]

MOQ: 10

 $\otimes \diamondsuit$ 



NEW!



C. 5.5" x 8.5" Kaya Recycled and Bamboo Bound JournalBook



MOQ: 50

**Recycled ABS Fast** Wireless Charging Pad

NEW!

12.99 [C]



MOQ: 20

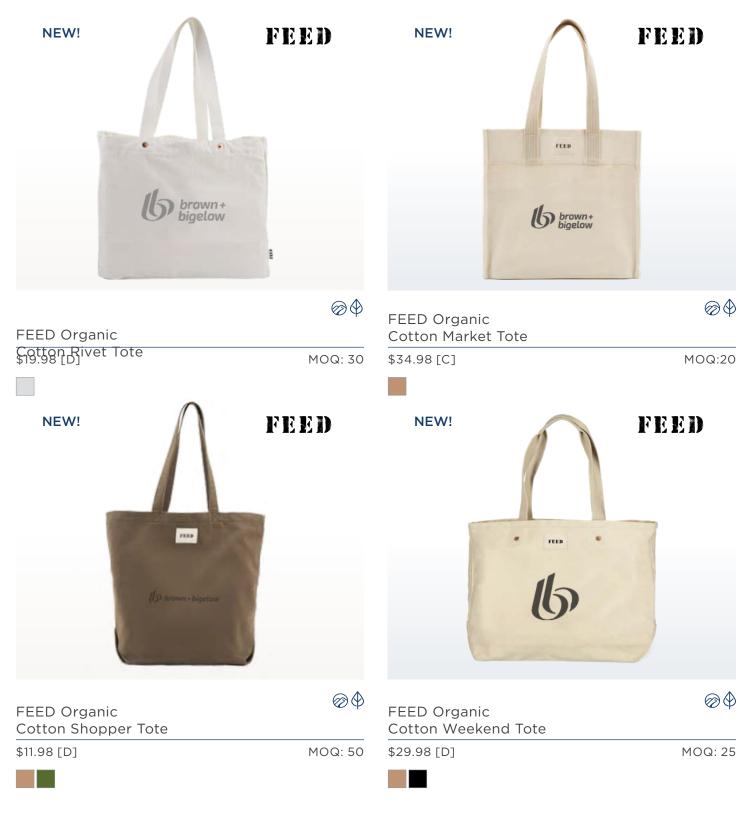
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8.98 [C]

5

## **NEW Retail Brand: FEED**

**BRANDS OF SUBSTANCE:** Every FEED product provides school meals to children — sometimes their only meal that day. Since 2007, FEED has helped provide over 126 million school meals, working with three partners and in over 20 countries — that translates to over \$14 million in support. Durable and classic, FEED bags are crafted from 100% GOTS certified organic cotton and designed to be kept in rotation and out of landfills.

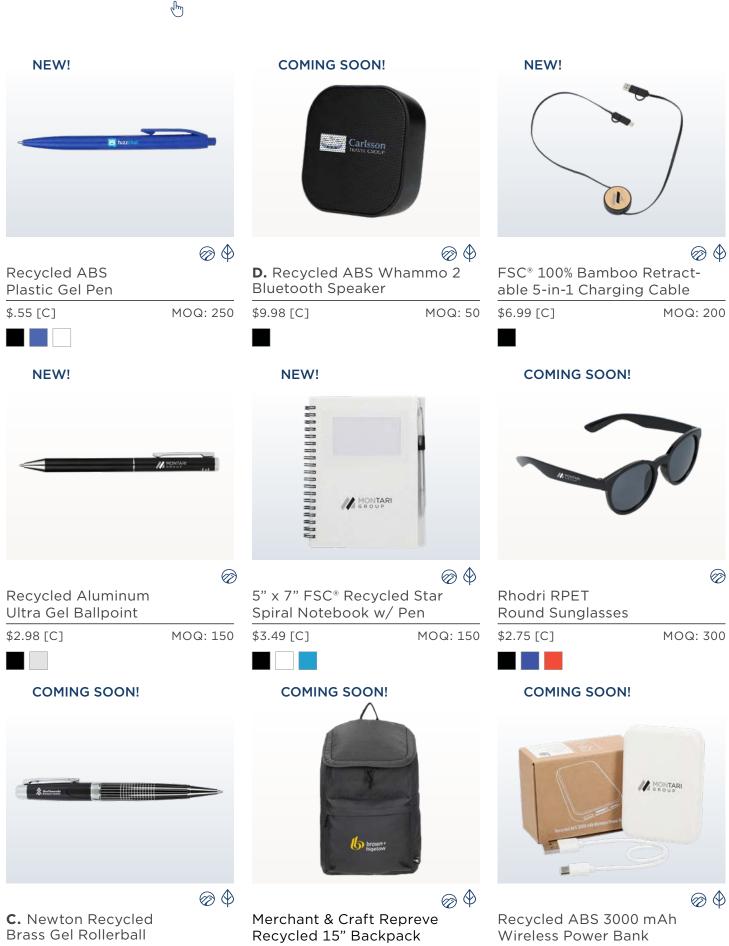






IN THE IMAGE:

**A.** Terra Thread Fairtrade Refillable Notebook **COMING SOON!** | **B.** Klean Kanteen<sup>®</sup> Eco Rise 14oz Mug | **C.**Newton Recycled Brass Gel Ballpoint **COMING SOON!D.** Recycled ABS Whammo 2 Bluetooth Speaker **COMING SOON!** 

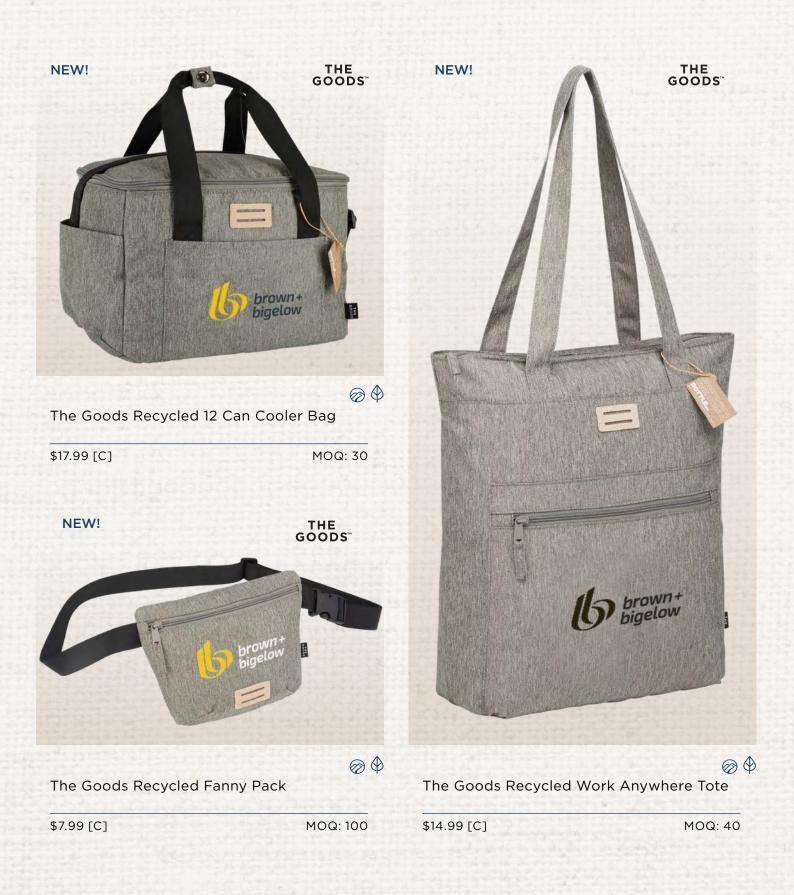


\$9.98 [C]

MOQ: 40

\$29.98 [C]

MOQ: 30 \$17.49 [C]



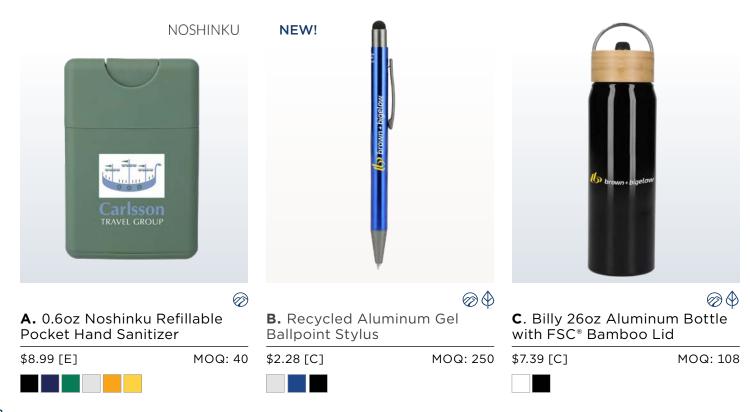


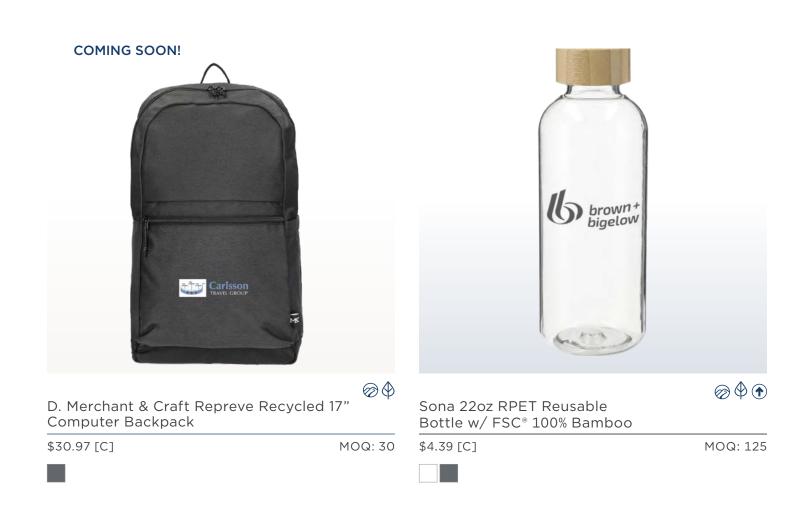
# **Quiet Luxury**

Do not mistake Quiet Luxury as "just another trend." Typified by high-quality, timeless styles with elevated materials that have longevity, this style movement is here to stay. Embodying the craftsmanship traditionally associated with luxury fashion, Quiet Luxury sensibly combines style with sustainable materials that appeal to the contemporary, environmentally conscious consumer. 614 % increase in internet searches for "Quiet luxury" suggesting people are invested in this trend and turning to quality basics.

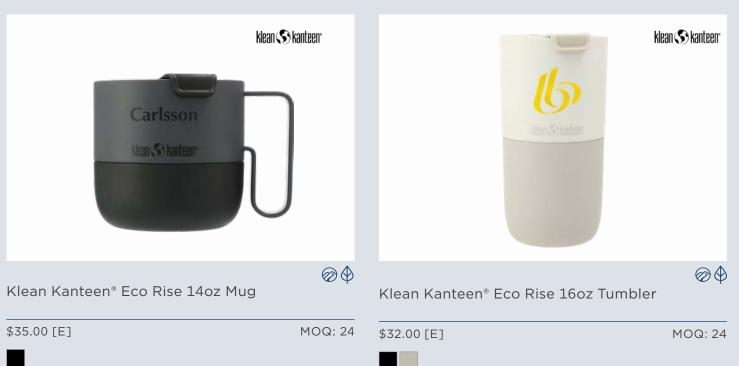
Quiet Luxury is new-age minimalism with a larger focus on investment pieces and thoughtful shopping







## **Brands of Substance**



**KLEAN KANTEEN®** 

# Balance

In our fast-paced digital age, finding the delicate equilibrium between unplugging and connecting is essential. This new assortment of gadgets and gear helps consumers navigate converging digital and physical worlds. Striking this balance affords consumers the choice to live with intention. They can travel for work and pleasure simultaneously; they can keep in touch while on the trail; they can power up while winding down.

C.

brown+



#### **COMING SOON!**



A. Topo Designs Y Pack 15" Laptop Backpack

\$79.00 [D]

MOQ: 8

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Helio 5000 mAh Solar Power Bank

**COMNIG SOON!** State of the local division of the local div Titanum Beak

B. Mega Victor Recycled Vacuum Insulated Tumbler 20oz

#### \$17.47 [C]

#### COMING SOON!



C. Yukon Outdoor Bluetooth Speaker

\$24.98 [C]

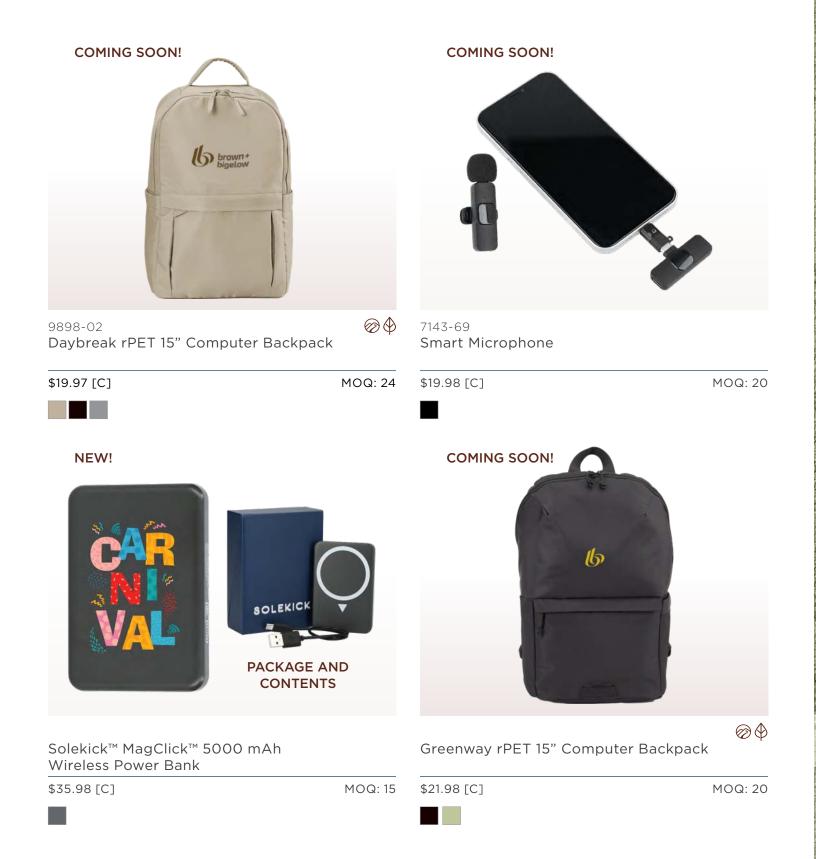
MOQ: 20

MOQ: 15

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MOQ: 24

\$16.99 [C]

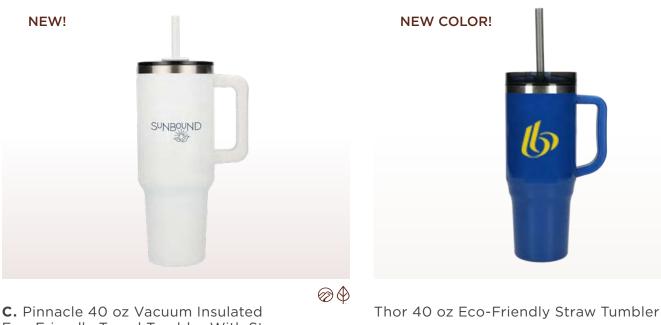


IN THE IMAGE:

A. Wenger Recycled Zippered Padfolio COMING SOON! | B. Solekick<sup>™</sup> MagClick<sup>™</sup> 10000 15W Wireless Power Bank | C.High Sierra Forester RPET 22" Wheeled Duffle Bag | D. Shoe Bag COMING SOON! | E. Rite in the Rain All Weather Metal Clicker Pen | F. 4.6" x 7" Rite in the Rain Side Spiral Notebook | G. The Goods Recycled Felt Keychain COMING SOON!







Eco-Friendly Travel Tumbler With Straw

\$19.98 [C]

MOQ: 24

\$9.99 [C]





Totes 9102 XL Auto Open Golf Stick (UV ProtectXXoz

\$39.98 [C]

MOQ: 16

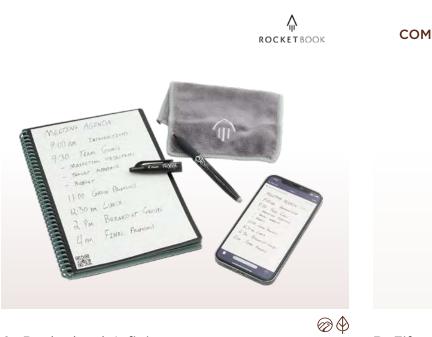


IN THE IMAGE: A. Totes 60" Titan Vented RPET Umbrella COMING SOON! | B. Rainbow Lanyard C. Pinnacle 40 oz Vacuum Insulated Eco-Friendly Travel Tumbler With Straw | D. Luna Convertible Backpack Tote **COMING SOON!** | **E.** tentree Nimbus Long Rain Jacket

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MOQ: 50





#### **A.** Rocketbook Infinity Core Notebook Set

\$32.27 [C]

MOQ: 25

COMING SOON!



**B.** Fife rPET 15" Computer Backpack



MOQ: 24

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IN THE IMAGE: A. Rocketbook Infinity Core Notebook Set | B. Fife rPET 15" Computer Backpack | C. Stanley Quencher H2.O FlowState<sup>™</sup> Tumbler 40 oz
D. Duo Talk Wireless Microphone | E. Hue Power Bank with Multi-Tips



## **Brands of Substance**

#### SONY



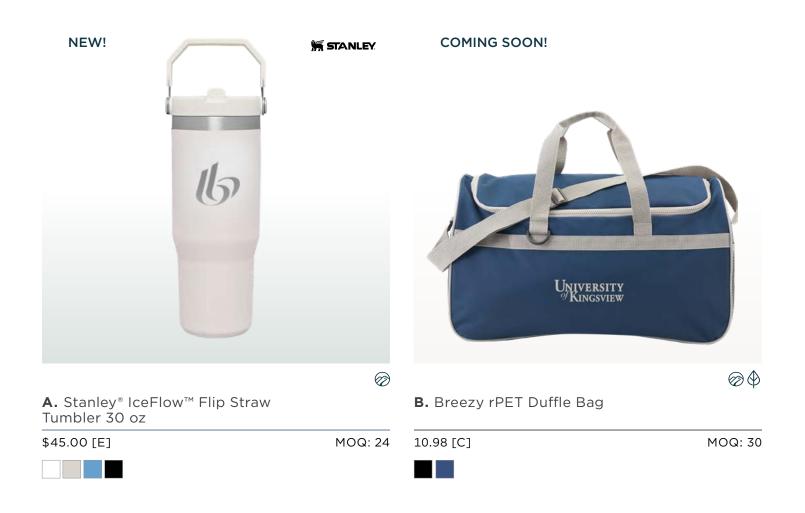
# Thrive

Now more than ever, consumers are prioritizing health and self-care. They focus inward to find new ways to heal — from embracing the power of sound to the importance of exploring nature. This year, consumers will continue to seek products supporting cognition, focus, recuperation, sleep, and mood. The products in this collection promote healthy living, stress reduction, and enhanced overall comfort. **79% of Americans** aged 26-40 list health as the most important thing in their lives, second only to family

The **global wellness market** is currently estimated at more than **\$1.5 trillion**, with annual growth of 5–10%

C

B brown+bigetow





#### COMING SOON!



#### $\textbf{C.} \ \mathsf{Cork} \ \mathsf{Roller}$

\$15.98 [C]

MOQ: 40

D. Cork Yoga Block

\$14.98 [C]

MOQ: 32

NEW!



**B.** tentree Space Dye Full Zip Fleece Hoodie

COMING SOON!

\$92.63 [C]

C. 5-in-1 Charging Cables with iWatch Charger \$13.98 [C]

**COMING SOON!** 

NEW!

MOQ: 50

**COMING SOON!** UNIVERSITY

A. Sun Ray RPP Sunglasses

\$2.48 [C]

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MOQ: 40

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MOQ: 400

R SOLEKICK

Solekick<sup>™</sup> MagClick<sup>™</sup> 10000 mAh 15W Wireless Power Banks

\$49.98 [C]



\$9.98 [C]

MOQ: 12

MOQ: 10

 $\otimes \oplus$ 

Swoop rPET Duffle Bag

MOQ: 30

HIG

COMING SOON!

Brix Recycled

Backpack

\$8.98 [C]



Sparks Drawstring Bag



MOQ: 200







Combo Drawstring Bag

\$3.98 [C]



High Sierra Oversize **Picnic Blanket** 

\$40.07 [C]

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MOQ: 12

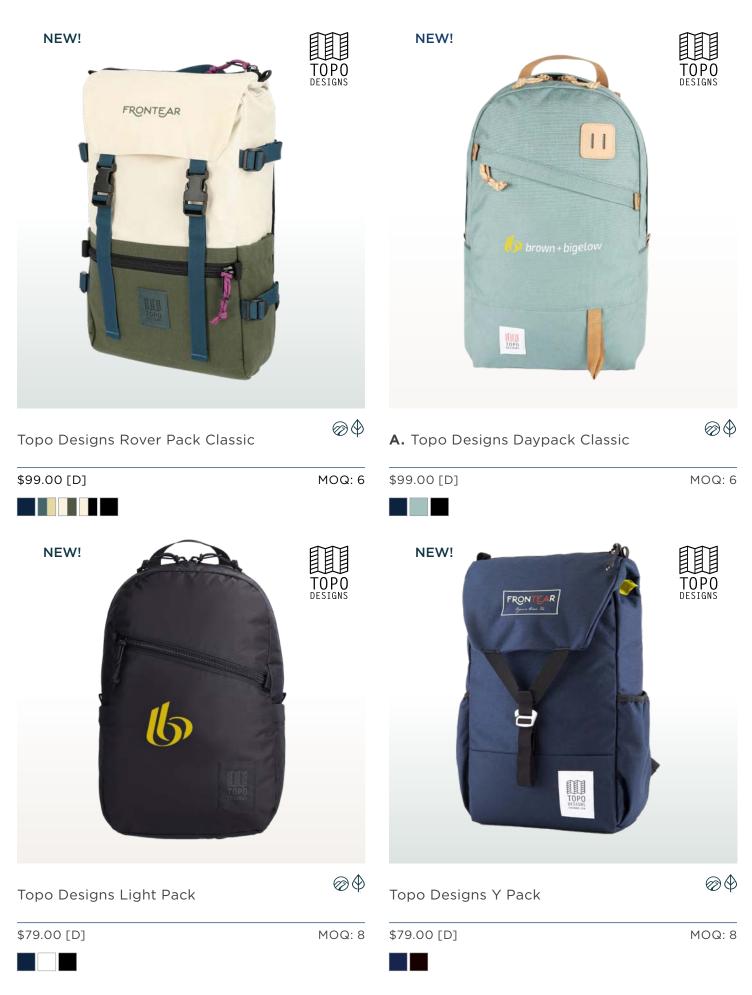






## **NEW Retail Brand: TOPO DESIGNS**

**BRANDS OF SUBSTANCE:** Topo Designs produces simple, sustainable, well-designed products that leverage innovative technology to ensure a timeless look with modern functionality. Delivering the most durable, versatile packs and bags, Topo Designs uses heavy-duty components such as YKK zippers and nylon deniers with high abrasion resistance, tear-strength and tensile strength. Whether used around town, out on the trail or globe trotting, Topo Designs' products are designed for longevity and timeless utility.



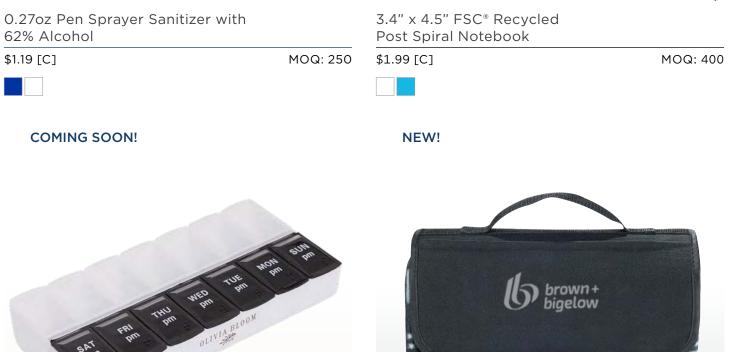




NEW!



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NEW!

Recycled AM/PM Pill Case

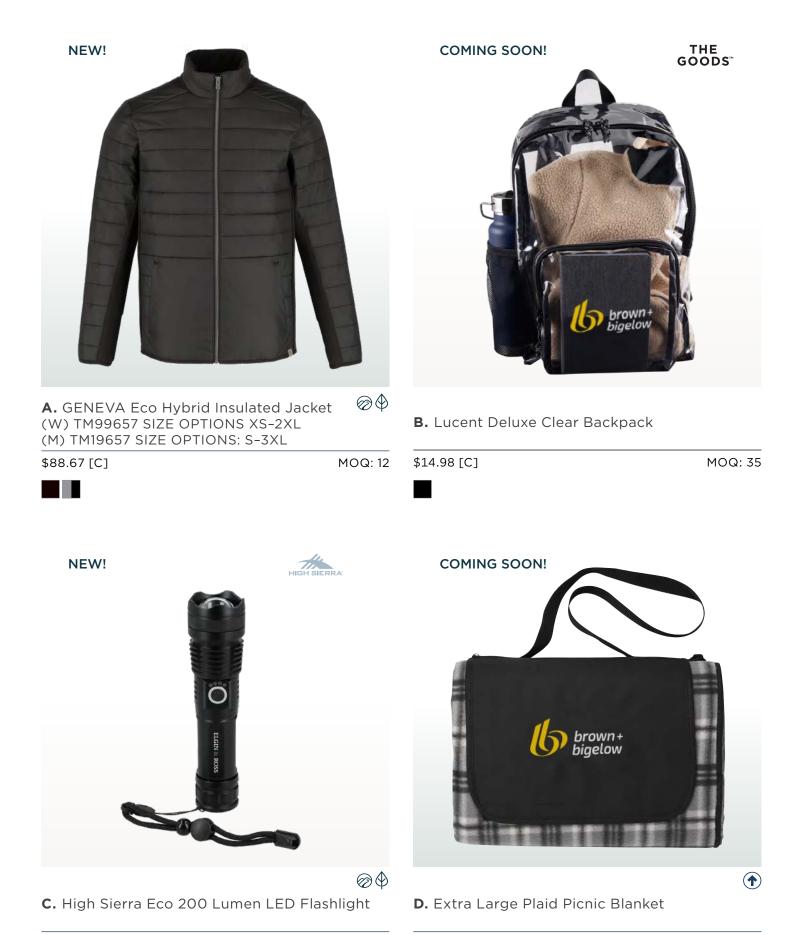
MOQ: 180

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MOQ: 40

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\$26.98 [C]

MOQ: 25

\$30.98 [C]

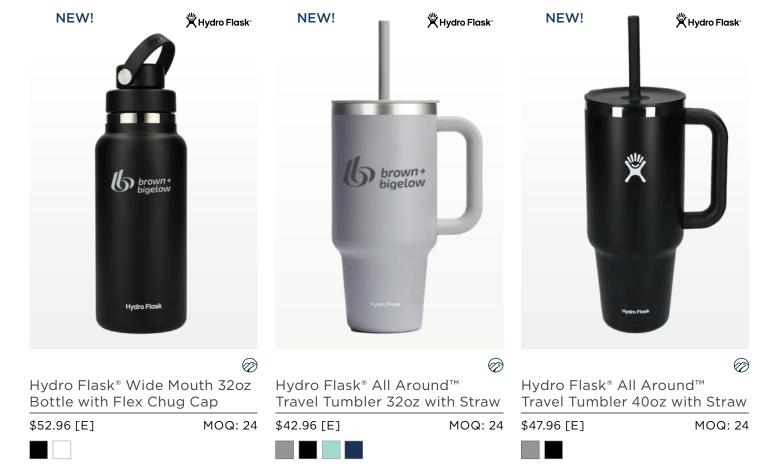
MOQ: 24



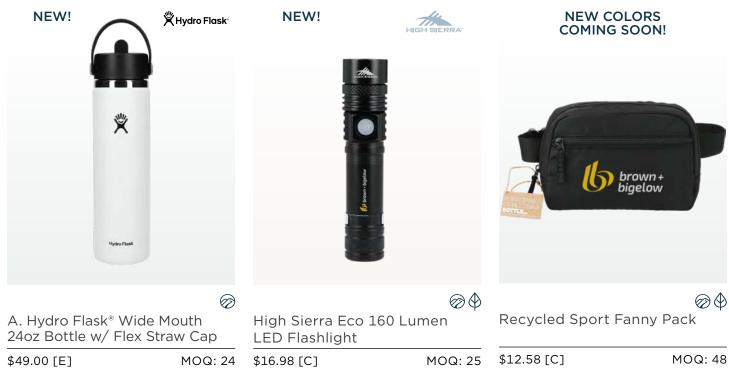
# **Brands of Substance**

## HYDRO FLASK

Inspired by intersecting passions for spending time in nature with availing that experience to others, at Hydro Flask®, outside is everything. From providing more equitable access to parks to encouraging people to reduce the use of plastics, Hydro Flask® is a brand on a mission.



A.





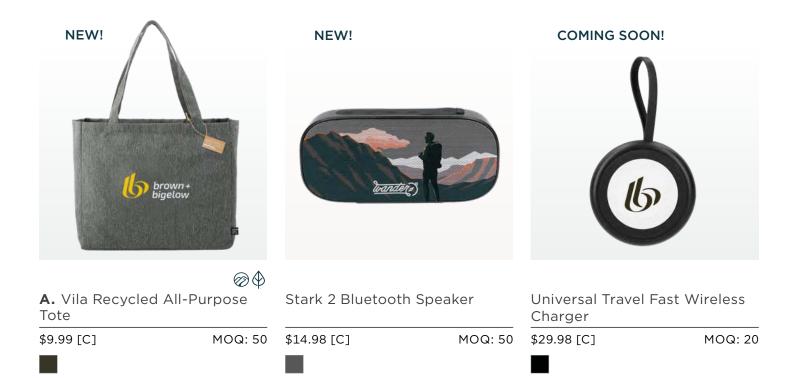
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## **Brands of Substance**

#### **SKULLCANDY**







## **Brands of Substance**

#### CAMELBAK®

